

Introducing Model Selections

Get <u>faster</u> credit decisions and posted loan contracts by <u>selecting model information</u> on the credit application.

Within Sheffield's new dealer portal, your dealership can get faster credit decisions and posted loan contracts by using the **NEW** model selection feature on Sheffield's credit application.

Follow these steps for faster credit decisions and posted loan contracts.

Step 1: Under the Product Information section of the credit application, select the check box "I have the details about the vehicle or product that I'm financing".

Step 2: After selecting the check box from Step 1, two drop-down boxes will open on the application called Model Year and Model. Make your selections in these drop-down boxes.

Note: In the drop-down boxes, if you are unable to find the Model Year or Model you can use the check box "**Unable to find model**". By selecting "**Unable to find model**" the Model Year and Model boxes will change to a free from entry boxes. Simply type in the model year and actual model number in these boxes. For model year, type in the 4-digit year and for model please only type in a model number. No model description is needed.

	DEMO ACCOUNT Bermuda Run, UT 27012-0000 800-438-8892	Great <u>NEW</u> Feature: The Manufacturer and Product down boxes can also be used as search boxes. By typing in these boxes, it will narrow down the choices according to your keystrokes. For Faster Entry Try This:
STEP 1: Check this box	Product Information	 Select a Manufacturer. Next jump directly to the Model box and type in a Model Number. Once your model is found and selected, it will automatically update the Model Year, Subtype and Model Type boxes for your chosen model.
Note: Can't find a model listed, heck this box for free form try box. Enter 4-digit model ear and only a	Estimated MSRP: \$0	t that I'm financing EP 2: Select a Model Year and Viodel from drop down boxes

no descriptions.